

## CV Master Careers CV



<b>CV ID</b>	005
<b>Current Role</b>	Insurance Manager
<b>Role now seeking</b>	Similar
<b>Seeking Permanent, Temporary or Contract Role</b>	Permanent
<b>Minimum Salary/Hourly rate Required</b>	
<b>Location(s)</b>	London
<b>Relocate</b>	
<b>Key Skills</b>	Proactive, accomplished and innovative Insurance Manager with more than twelve years experience in Insurance Broking, canvassing for new accounts and follow-ups on existing accounts.

This CV has been posted on the CV Master Careers Online CV Database at:  
([http://www.cvmaster.co.uk/Search\\_CV\\_Database.php](http://www.cvmaster.co.uk/Search_CV_Database.php)).

To obtain contact details for this candidate please email: [enquiries@cvmaster.co.uk](mailto:enquiries@cvmaster.co.uk)  
there will be a charge of £4 for each request.

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## **PROFILE**

Proactive, accomplished and innovative Insurance Manager with more than twelve years experience in Insurance Broking, canvassing for new accounts and follow-ups on existing accounts.

## **WORK HISTORY**

June 2001 – present

### **Head, Regional Marketing**

Dykes Insurance Brokers Ltd  
Port Harcourt. Nigeria

Managed the canvassing of new accounts and the retention of existing accounts. Responsibilities included liaising with departmental managers to determine their requirements, potential client evaluation and negotiations conducted with clients, and terms of contract drawn up by the insurance companies.

Jan 1994 – June 2001

### **Controller. Technical/Administration**

Esenard Insurance Brokers Ltd  
Port Harcourt. Nigeria.

Managed the administration of the office and underwriting. Responsibilities included liaising with departmental managers to determine their requirements and liaising with the marketing team on jobs at hands.

## **EDUCATION**

Mar 2001 – Apr 2005

Enugu State University of Science and Technology.  
Enugu. Nigeria  
PGD in Public Administration (Credit)

Sep 1987 – Apr 1992

Abia State University.  
Uturu. Nigeria.

Sep 1981 – Jul 1986

Owerri Girl's Secondary School.  
Imo state. Nigeria.  
GCE: O level.  
English language (5) Credit  
Oral English (6) Credit  
Literature in English (6) Credit  
Religious knowledge (6) Credit  
History (3) Good  
Geography (4) Credit  
Economics (6) Credit  
Biology (7) Pass

## **SKILLS**

Student member of Chartered Insurance Institute of Nigeria.

Strong negotiation and interpersonal skills  
Use and application of personal computers.

**REFERENCES**

Available on request.